

Attempt all Questions.

- Q1.** Define the Concept of international Management.  
Who would be considered as an International manager. 15
- OR
- Explain the term motivation. Distinguish between theory x and theory y of motivation. 15
- Q2. Short note : ( 5 marks each )**
1. Effective Leadership
  2. Matrix Organisation
  3. Contingency approach to management
- OR
- Q2. Short note : ( 5 marks each )**
1. Decision making process
  2. Management - Theory and Practice
  3. Group behaviour approach
- Q3.** a) What do you understand by MBO? Explain MBO process. 8  
b) Explain the relevance of Comparative Management in International business. 7
- OR
- Q3.** a) A manager's job is Sound and Rational Decisions making - Discuss. 8  
b) Explain systems approach to Management. 7
- Q4.** Explain the organisation structure and discuss functional organisation in detail. 15
- OR
- Q4.** Explain the importance of planning and enumerate the steps in planning process. 15

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