

- N.B.** 1) **Attempt four questions.**
 2) **All questions carry equal marks.**
 3) **Figure to right indicate full marks.**

Q.1 C.N. Kenny is an intellectual leader, highly qualified and with vast experience. He is presently employed at a pharmaceutical concern as HRD manager in his career spanning 25 years he has changed ten jobs mostly because he has his own opinion on every issue and when management is unreasonable in its dictates he decides to quit the job.

Director - Human resource calls him and says that one worker Praful Rane should be terminated within two months. Kenny, as usual, says, I will first look in to the matter. After few days he gets in touch with the Director and informs him that Rane is the only bread-earner in the family of six persons. It is not ethical to punish the family. Give me one more chance and I will speak to Rane.

Director does not appreciate this point of view. Gradually he starts withdrawing his authority, making it more and more difficult for Kenny to operate independently. Kenny could see writings on the wall- and drafts his resignation letter.

- i) What values were upheld by Kenny ?
- ii) Do you think some sort of compromise could have reached avoiding resignation ?
- iii) Kenny's scarifies for the employes went unnoticed. Do you oppose such sacrifices ?

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OR**Q.1) Explain in brief (any three)**

- i) Case Analysis
- ii) Central problem of the case
- iii) Alternative (Best) Solution
- iv) Project study method
- v) Need for professional management training

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Q.2) Explain the case analysis done by you as a group exercise and presented by role play method. Did you really enjoy this training method ? Explain the benefits.

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OR

Q.2) Define and explain the types of project studies. Do you think that all principles of management are necessarily applied in project management? Discuss an effective method of project study presentation in brief.

Q.3) What is a project -report ? Explain in brief the importance of following in reporting project - research.

- i) Introduction to project - study
- ii) Executive Summery
- iii) Data collection & Analysis.

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OR

Q.3) What is real - life business situation ? What are the advantages of practical - business life training ? Share your experience if any. Did you enjoy such an experience ?

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Q.4) Explain in brief (any three)

- i) Problem loaded business situation
- ii) Managerial Decision-marking
- iii) Industry experience for an executive-trainee
- iv) Principles of business practices

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OR